WENDY GADY Executive Director



### STATE OF HAWAI'I AGRIBUSINESS DEVELOPMENT CORPORATION

HUI HO'OULU AINA MAHIAI 235 S. Beretania Street, Suite 205 Honolulu, HI 96813

#### **Administration Committee Meeting**

Hybrid Meeting via Teleconference with In-Person Viewing Location

January 16, 2024 9:00 a.m.

Pursuant to section 92-3.7, *Hawaii Revised Statutes*, this meeting will be held using interactive conference technology (ICT). Board members, staff, persons with business before the Board, and the public may participate remotely online using ICT, or may participate via the in-person meeting site which provides ICT.

Interested persons may submit written testimony in advance of the meeting, which will be distributed to Board members prior to the meeting. If possible, we request that testimony be received by our office not less than seventy-two hours prior to the meeting to ensure that staff has time to disseminate it and that Board members have time to review it. Written testimony may be submitted electronically to <a href="mailto:dbedt.adc@hawaii.gov">dbedt.adc@hawaii.gov</a> or sent via U.S. Postal Service, or delivered to:

Agribusiness Development Corporation 235 S. Beretania Street, Suite 205 Honolulu, Hawaii 96813

When testifying via ICT, via telephone, or in-person, you will be asked to identify yourself and the organization you represent, if any. Each testifier will be limited to two minutes of testimony per agenda item.

The public may participate in the meeting via:

ICT: click here to join

Telephone: (669) 900-6833, Webinar ID: 817 9175 4294

In-Person: at the meeting location indicated below

#### ICT ACCESS

To view the meeting and provide live oral testimony, please use the link above. You will be asked to enter your name in order to access the meeting as an attendee. The Board requests that you enter your full name, but you may use a pseudonym or other identifier if you wish to remain anonymous. You will also be asked for an email address. You may fill in this field with any entry in an email format, e.g., \*\*\*\*@\*\*\*\*.com.

As an attendee, your microphone will be automatically muted. When the Chairperson asks for public testimony, you may click the Raise Hand button found on your Zoom screen to indicate that you wish to testify about that agenda item. The Chairperson or staff will individually enable each testifier to unmute their microphone. When recognized by the Chairperson, please unmute your microphone before speaking and mute your microphone after you have finished speaking.

For ICT, telephone, and in-person access, when testifying, you will be asked to identify yourself and the organization, if any, that you represent. Each testifier will be limited to two minutes of testimony per agenda item.

#### **TELEPHONE ACCESS**

If you do not have ICT access, you may get audio-only access by calling the Telephone Number listed above.

Upon dialing the number, you will be prompted to enter the Meeting ID that is listed next to the Telephone Number above. After entering the Meeting ID, you will be asked to either enter your panelist number or wait to be admitted into the meeting. You will not have a panelist number. Please wait until you are admitted into the meeting.

When the Chairperson asks for public testimony, you may indicate you want to testify by entering "#" and then "9" on your telephone's keypad. After entering "#" and then "9", a voice prompt will let you know that the host of the meeting has been

notified. When recognized by the Chairperson, you may unmute yourself by pressing "#" and then "6" on your telephone. A voice prompt will let you know that you are unmuted. Once you are finished speaking, please enter "#" and then "6" again to mute yourself.

For ICT, telephone, and in-person access, when testifying, you will be asked to identify yourself and the organization, if any, that you represent. Each testifier will be limited to two minutes of testimony per agenda item.

Instructions to attend State of Hawaii virtual board meetings may be found online at https://cca.hawaii.gov/pvl/files/2020/08/State-of-Hawaii-Virtual-Board-Attendee-Instructions.pdf.

#### **IN-PERSON ACCESS**

There will also be one meeting location, open to the public, which will have an audio-visual connection. That meeting will be held at:

State of Hawaii, Leiopapa A Kamehameha State Office Tower Building 235 S. Beretania St., Suite 204 Honolulu, HI 96813

For ICT, telephone, and in-person access, when testifying, you will be asked to identify yourself and the organization, if any, that you represent. Each testifier will be limited to two minutes of testimony per agenda item.

#### LOSS OF CONNECTIVITY

In the event of a loss of ICT connectivity, the meeting will be recessed for a period not to exceed thirty minutes to restore connectivity with all board members and the public in-person access location noted above. In the event that audio connectivity is re-established within thirty minutes without video connectivity, interested participants can access the meeting via the telephone number and Meeting ID number noted above. In the further event that connectivity is unable to be restored within thirty minutes, the meeting will be automatically continued to a date and time to be posted on the ADC website at <a href="https://dbedt.hawaii.gov/adc/">https://dbedt.hawaii.gov/adc/</a> no later than close of business the next business day. New ICT, telephone, and in-person access information will be posted on the website no less than twenty-four hours prior to the continued meeting date. Alternatively, if a decision is made to terminate the meeting, the termination will be posted on the ADC website.

#### SPECIAL ASSISTANCE

If you require special assistance, accommodations, modifications, auxiliary aids, or services to participate in the public meeting process, including translation or interpretation services, please contact staff at (808) 586-0186 or by email at <a href="mailto:dbedt.adc@hawaii.gov">dbedt.adc@hawaii.gov</a>.

Please allow sufficient time for ADC staff to meet requests for special assistance, accommodations, modifications, auxiliary aids, translation, or interpretation services.

NOTE: MATERIALS FOR THIS AGENDA WILL BE AVAILABLE FOR REVIEW IN THE ADC OFFICE, 235 S. BERETANIA STREET, SUITE 205, HONOLULU, HAWAII 96813 ON AND AFTER JANUARY 10, 2024.

#### **Agribusiness Development Corporation Non-Discrimination Statement**

The Agribusiness Development Corporation does not discriminate on the basis of race, color, sex, national origin, age, or disability, or any other class as protected under applicable federal or state law, in administration of its programs, or activities, and the Agribusiness Development Corporation does not intimidate or retaliate against any individual or group because they have exercised their rights to participate in actions protected by, or oppose action prohibited by, 40 C.F.R. Parts 5 and 7, or for the purpose of interfering with such rights.

If you have any questions about this notice or any of the Agribusiness Development Corporation's non-discrimination programs, policies, or procedures, you may contact:

Mark Takemoto Acting Title VI Non-Discrimination Coordinator 235 S. Beretania St., Ste 205 Honolulu, HI 96813 (808) 586-0186 dbedt.adc.titlevi@hawaii.gov

If you believe that you have been discriminated against with respect to an Agribusiness Development Corporation program or activity, you may contact the Acting Non-Discrimination Coordinator identified above.

#### **AGENDA**

- A. Call to Order & Roll Call
- B. Approval of Minutes
  - 1. None
- D. Action Items
  - 1. Election of committee chair and vice-chair
  - 2. Discussion regarding the process, scope, terms, scoring, timeline, and other criteria necessary to publish a request for land application for vacant ADC lands
- E. Informational Items
  - 1. None
- G. Adjourn

The Committee may go into executive session on any agenda item pursuant to the exceptions provided under section §92-5, Hawaii Revised Statutes.

### **EXPRESSION OF INTEREST (FORM)**

JOSH GREEN, M.D. Governor

> SYLVIA LUKE Lt. Governor



WENDY GADY Executive Director

### STATE OF HAWAI'I AGRIBUSINESS DEVELOPMENT CORPORATION

HUI HO'OULU AINA MAHIAI 235 S. Beretania Street, Room 205 Honolulu, HI 96813

#### **EXPRESSION OF INTEREST**

Note: For entries for more than one island or district, please submit separate forms. Please mail completed form to DBEDT.ADC@hawaii.gov.

I am interested in a license for agricultural land managed by the State of Hawaii, Agribusiness Development Corporation (ADC):					
Location Desired	d: Island:		District:		
Acres Desired:	☐ 5-10		10-20	20+ (specif	<del>.</del> y)
Type of Farming	:  Field Crops		Flowers/Foliage	☐ Orchard	
	☐ Aquaculture		Other		
Agricultural Expe	erience: No. of Year	s D	escribe:		
General Backgr	ound Information:				
	of the United States has resided in Hawa			at least three years, or a per Yes  □No	manent-
	previous sale, lease ns and conditions in			overing public lands cancele □No	d for failure
	n arrears in paymen ∐Yes			gations to the State of Hawai	i, or to any
THIS FORM IS AN EXPRESSION OF YOUR INTEREST IN AGRICULTURAL LANDS MANAGED BY ADC AND IS NOT AN APPLICATION FORM. ADC IS NOT OBLIGATED TO AWARD A LICENSE TO YOU AS A RESULT OF THIS SUBMITTAL. If you meet all three General Background requirements, your name will be placed on a revised Expression of Interest list. Should agricultural land become available within the area requested, we will send you a notice.					
This form shall be effective for two years after its receipt. If you do not respond to the application request or do not re-file when it expires, your name will be withdrawn from the revised Expression of Interest list.					
PLEASE PRINT	OR TYPE				
Name			Too	day's Date	_
Address					_
City		State	Zip (	Code	_
Email Address _					_
Primary Phone _		8	Secondary Phone		_
DO NOT WRITE B	BELOW THIS LINE				
Date Received			By		

## STATE OF HAWAII AGRIBUSINESS DEVELOPMENT CORPORATION (ADC)

#### LAND APPLICATION FORM—FOR NEW APPLICANTS

Please complete all questions and submit two copies of the completed application form, including all required attachments, to the Agribusiness Development Corporation, 235 S. Beretania St. Room #205, Honolulu, HI 96813.

#### PART I

			IANII		
1.	TYPE OF REQUES	<u>T</u>			
	( ) License		onth, renewable, must b inty subdivision approva	• ,	
2.	IMPORTANT INFO	RMATION			
	Hawaii for at least you must be a per least five (5) years	three (3) years manent status . Citizen of the	e United States and ha ; or, if you are not a ci alien who has resided e U.S.: Yes No :	tizen of the United S in the State of Hawa —	States,
	Resident in the Stat	e of Hawaii sind	e:	_	
	years or a permanthan five (5) years,	ent status alier you do not me	(month/year) resided in the State of a and have resided in the eet the eligibility requi P HERE, DO NOT COM	the State of Hawaii f rement to hold a Sta	or less
3.	<u>APPLICANT</u>				
	will be used in the p	reparation of th names and add	sult from your application in the legal documents. The dresses, one for each p	erefore, please include	e <u>all</u>
	Applicant name(s):				
	Mailing address:	No. and Street			
		City	Ctata	7:n Codo	
	Contact person:	City	State	Zip Code	
	Phone numbers:				
		Home	Cellular	Fax	
		E-mail		_	
	Signature:			Date:	_

Type of /Ownership (check one):  Tenancy (check one, if applicable)				
( ) Individual/Sole Proprietorship ( ) Tenant in Severalty ( ) Husband and Wife ( ) Joint Tenants ( ) Partnership* ( ) Tenants in Common ( ) Joint Venture ( ) Tenants by Entirety ( ) Association ( ) Corporation* ( ) Limited Liability Corporation* ( ) Limited Liability Partnership* ( ) Trust ( ) Non-Profit Corporation* ( ) Other (specify):				
*For partnership, corporation, or other entity, the State under whose laws the entit formed:	y was			
Persons representing a trust, association, partnership, corporation, or any other e must provide evidence that they are so authorized to act on behalf of said entity.	ntity			
C. <u>AGENT</u>				
If you have an attorney, consultant or other person processing this request for you please include the following information:	I,			
Agent name:				
Agent address:  No. and Street				
City/State Zip Code				
Phone numbers:  Work  Home  Cellular				
Pager Fax E-mail address				
<ul> <li>D. If Applicant is a <u>partnership</u> or <u>joint venture</u>, answer the following:</li> <li>1. Name, address, &amp; percentage share owned by each partner or joint venture member:</li> </ul>				
Name Address Share				
2. Date of Organization:				
<ol> <li>General or Limited Partnership (if applicable):</li></ol>				

	5. Cur	rently registered in Hawaii: Yes, as	s of:	No		
E.	If Applicar	nt is a <u>corporation</u> , answer the foll	owing:			
	1. Dat	e incorporated:	_			
	2. Sta	State or country of incorporation:				
	3. Aut	horized to do business in Hawaii:	∕es, as of:	No		
		vide the name, address, and shares he corporation (use additional sheets		h officer or director		
	<u>President</u> :	Name:				
		Address:				
		Number of stock shares:				
	Vice Pres:	Name:				
		Address:				
		Number of stock shares:	Percentage	e of shares:		
	Secretary:	Name:				
		Address:				
		Number of stock shares:	Percentage	e of shares:		
	<u>Treasurer</u> :	Name:				
		Address:				
		Number of stock shares:	Percentage	e of shares:		
	Other:	Name:				
		Address:				
		Number of stock shares:	Percentage	e of shares:		
		vide the name, address, and shares poration's Board of Directors (use ac				
		Name:				
		Address:				
		Number of stock shares:	Percentage	e of shares:		
		Name:				
		Address:				

	Number of stock shares:	Percentage of shares:				
	Name:					
		Percentage of shares:				
6.	Provide the name, address, and share stockholder who is not named above ("individual holding 10% or more of the o	Principal stockholder" means an				
	Name:					
	Address:					
		Percentage of shares:				
	Name:					
	Address:					
	Number of stock shares:	Percentage of shares:				
	Name:					
	Address:					
	Number of stock shares:	Percentage of shares:				
If Ap	If Applicant is a Limited Liability Company (LLC), answer the following:					
1.	State or country of formation:					
2.	Date of formation:					
3.	Registered to do business in Hawaii:	Yes, as of: No				
4.	Member-managed or manager-manage	ed?				
	Manager Name:					
	Address:					
	Percentage of ownership intere	st:				
	it was formed, and the entity's o	cribe the type of entity, where/when ownership and management (i.e. ective ownership interests, directors,				
	If Ap 1. 2. 3.	Name:  Address:  Number of stock shares:  Number of stock shares:  Stockholder who is not named above ("individual holding 10% or more of the original holding 10% or more original holding 10% or more original holding 10% or more original holding				

G. Applicant must submit evidence (e.g., certified corporate resolutions) acceptable to the Executive Director, Agribusiness Development Corporation that Applicant is duly authorized to apply for the requested disposition of public land and, if the successful awardee, to enter into the lease. Applicant shall also identify the person(s) that will be authorized to submit an offer/bid on behalf of the Applicant at any public disposition.

4.

5.

H.	If applying as an association, partnership, agricultural cooperative, corporation, or other entity, submit evidence that the organization is registered with the State Department of Commerce and Consumer Affairs and is authorized to do business in the State of Hawaii.  If a corporation or limited liability company, submit your Articles of Incorporation reflecting the date of filing, purpose of the organization, and the names of the stockholders, officers, and directors.  If an association, partnership, agricultural cooperative, or other entity, submit a copy of your Bylaws, Partnership Agreement, or other similar documents, as the				
l.	·	be, and the names of the officers	s, directors and/or members.  nses, easements, sales, etc. to which		
			a director, officer or shareholder.		
Doc. I	<u>Vo</u> .	Type of Agreement	Term of Agreement		
J. K.	Attach tax clearances from both the State of Hawaii and the county in which the proposed land is situated. (See APPENDIX C for more information.)  Is the Applicant registered with the U.S. Securities and Exchange Commission (SEC) and been a publicly traded corporation for at least the last three years? Yes No  If Yes, proceed directly to Part III of this Application and Qualification Questionnaire form. If No, complete all remaining questions.				
LOC/	ATION AND	<u>AREA</u>			
Island	l:				
Proje	ct Name or L	ocation:			
Appro	ximate acre	age requested:			
If you		rtains to a specific parcel, please			
<u>USE</u>					
Identi	fy the specifi	c uses intended.			

#### **PART II**

1.	GENERAL INFORMATION			
	A.	Are you 18 years of age or older?	?Yes	No
	B.	Have you, within the past five (5) permit or easement covering pub and conditions thereof?Y	lic lands cancelled	
	C.	Do you owe any delinquent taxes counties?YesNo	or other obligation	ns to the State or any of its
2.	FARM	<u> I STATUS</u>		
	Farming experience: No. of years: Location:  Describe type of farming or crop(s):  More than five (5) years farming experience highly preferred.  Do you currently rent land for agricultural use from the State of Hawaii? Yes No  If Yes, what type of agreement? Revocable Permit License Lease			
				ferred.
				e of Hawaii? Yes No
				icense Lease
	Location: Department:			
	Acrea	ge: Use:		
	Effect	ive Date:	Expiration Date:	

#### 3. **EDUCATION AND TRAINING**

List educational, vocational or other training you have received which relates to your qualifications and experience to successfully operate your farm. Attach evidence of graduation from college, if applicable.

Name & Location of School (and Name of Person, if applicable)	Field of Study	Degree Type	Date Recv'd

#### 4. <u>AGRICULTURAL EXPERIENCE AND QUALIFICATIONS</u>

A. In chronological order starting with your most current experience, briefly describe your farming/ranching experience and business experience (management, financial and marketing) as it relates to the land intended to be bid on. For partnerships, joint ventures, corporations, or other entities, include both experience of business entity itself as well as experience of principals or managers. If preferred, you may submit a resume. Copy and attach additional sheets as needed.

Attach at least two (2) reference letters from people who are not related to you, verifying agricultural background.

Business Name:	From:
Address/Phone:	Month Year
Name & Title of Supervisor:	То:
Your Position:	Month Year
Commodity Produced:	Full-time ( )
Size of Operations (no. of employees, acres):	Part-time ( )
Duties & Responsibilities:	Average hours worked per week:

Business Name:	From:
Address/Phone:	Month Year
Name 0 Title of Companies	T
Name & Title of Supervisor: Your Position:	To: Month Year
Commodity Produced: Size of Operations (no. of employees, acres):	Full-time ( ) Part-time ( )
Size of Operations (no. of employees, acres).	rait-time ( )
Duties & Responsibilities:	Average hours worked per week:
Business Name:	From:
Address/Phone:	Month Year
Name & Title of Supervisor:	To:
Your Position:	Month Year
Commodity Produced:	Full-time ( )
Size of Operations (no. of employees, acres):	Part-time ( )
Duties & Responsibilities:	Average hours worked per week:
B. Has the Applicant, for a substantial period of the individual's a farm and depended on farm income for a livelihood? Yes Nexplain. (Include the number of years, location, income, etc.)	
C. Has the Applicant received a commitment for a loan under the Farm Tenant Act for the acquisition of a farm? Yes No of executed loan document or notification letter.  D. Does the Applicant possess other qualifications such as, Foo Agricultural Practices, and/or Worker Safety Protection certification? If Yes, briefly describe any other information which you may consider assessing your qualifications and experience.	If Yes, attach a copy od Safety, Good Yes No

#### PART III

#### 1. PRELIMINARY PLAN OF UTILIZATION AND DEVELOPMENT

Submit a land development/utilization plan showing the exterior boundaries of the land being applied for, including but not limited to type of crop, cultivatable acres, waste areas and contributory lands, field roads, field ditches, drip irrigation systems, etc. The plan must include diagrams and/or discussion regarding timeframes within which the applicant will develop and/or use all of the arable acreage being requested. **The projection must show a minimum of the first five years of the requested term.** 

#### 2. BUSINESS PLAN

Submit a business plan to show how you will run your agribusiness. The plan should include the following elements: executive summary, company description, industry or market analysis (to include target market and competition), sales/marketing plan, operations plan, organization and management, development plan, financial plan, (must include cash flow projections for 5 years or one crop rotation, whichever is greater) and relevant attachments. You may use the Cash Flow Projection worksheet in APPENDIX B.

#### **PART IV**

#### 1. FINANCIAL CAPACITY

All applicants must attach the following:

- A. **Federal income tax returns** for the most recent 3 years.
- B. At least one (1) **credit reference letter** from a bank or other financial institution with which you do business regularly.
- C. If applying as a corporation, attach **financial statements** (current balance sheet and income/expense statement) for the most recent 3 years. If your corporation is less than 3 years old, please attach personal financial statement from each principal stockholder so that a minimum of three consecutive years of statements are submitted.
- D. Submit **tax clearances** from the State of Hawaii, Department of Taxation.
- E. Submit a copy of your **General Excise Tax License**, if any.

Yes\_\_\_ No\_\_\_ If Yes, explain: \_\_\_\_\_

- F. Attach a Cash Flow Projection. You must show <u>all</u> income and expenses applicable to your business for a five-year period or one crop rotation, whichever is greater. **APPENDIX B** provides a form that you may use.
- G. For questions 1-7 below: 1) If applying as an individual, husband and wife, sole proprietorship or partnership, "you" refers to all individuals involved, including all partners, and 2) if applying as a corporation or joint venture, "you" refers to the entity itself and any director, officer or major stockholder or limited liability company member or manager.

1)	Are there any outstanding judgments against you? Yes No		
If Yes,	explain:		
2)	Have you filed bankruptcy within the past seven years? Yes No		
3)	Have you had property foreclosed upon or given title or deed in lieu thereof in the last seven years? Yes No		
4)	Are you currently a party in any legal action? Yes No		
If Yes,	explain:		
5)	Have you directly or indirectly been obligated on any loan which resulted in foreclosure, transfer of title in lieu of foreclosure, or judgment?		

	6)		ently delinquent or in default on any Federal, State or County any other load, mortgage, financial obligation, bond, or loan
	Yes	. No	If Yes, explain:
2.	CRIMINAL CO	<u>ONVICTIONS</u>	
	•		ed of the crime of cruelty to animals and/or have you been v? Yes No
	If Yes, explain	1:	

#### **PART V**

#### **CERTIFICATION**

I/We hereby certify that the statements and information contained in this application, including all attachments, are true and accurate to the best of my/our knowledge and understand that if any statements are shown to be false or misrepresented, this application may be rejected or my/our permit, lease, or license agreement may be cancelled.

I/We will comply with all applicable federal, state, and county zoning, environmental and permitting laws and regulations (e.g., State Land Use classification, Special Management Area, County General Plan, Office of Environmental Quality Control, etc.)

I/We are responsible for paying processing fees. If granted a disposition, I/we will be required to obtain insurance, among other requirements.

Prin	t Name		Signature		
Prin	it Name		 Signature		
STATE OF	HAWAII	)			
COUNTY O	F	) SS. )			
On this	day of	, 20	, before me personally appeared		
IN WITNES	SS WHEREOF,	I have hereunt	to set my hand and official seal.		
			Notary Public, State of Hawaii		
			My commission expires:		
<u>For</u>	ADC use only		NOTARY CERTIFICATE S Doc. Description/ID:		
Date Re	eceived:		Notary Name:		
			Notary Signature	Cert. Date	

# APPENDIX B STATE OF HAWAII AGRIBUSINESS DEVELOPMENT CORPORATION

#### **CASH FLOW PROJECTION FORM**

Agricultural/Pasture Licenses

Name of Applicant:					Item No.:	
	Year 1	Year 2	Year 3	Year 4	Year 5	
Income:						
Initial capitalization						
Sales						
Loans						
Line of Credit						
Cash						
Other						
Total Income						
Evnoncos						
Expenses:  Labor						
Salaries						
Employee benefit programs						
Pension & profit-sharing plans Custom hire (labor, machinery)						
Materials						
Livestock						
Farm supplies (fertilizer, pesticides,						
etc.)						
Irrigation supplies						
Machinery & Equipment						
Car and truck expenses						
Gasoline; fuel expenses						
Rent payments						
Repairs and maintenance						
Overhead						
Lease rent (land)						
Utilities						
Insurance						
Marketing						
Storage and warehousing						
Taxes (property, income, GTE)						
Interest expense						
Land Clearing/Preparation						
Soil Conservation Plan						
Total Expenses						
Net Cash Flow						

### APPENDIX C TAX CLEARANCE INFORMATION

Applicants must submit State and County tax clearance certificates within the timeframe specified in the Public Auction Bid Packet.

Original or certified copies of tax clearance certificates issued by (i) the Hawaii State Department of Taxation; and (ii) the County in which the subject property is located (pertaining to property taxes, special assessments or other County obligations) must be submitted with this application for the Applicant and all affiliated entities. "Affiliated entities" is defined as any entity having more than fifty percent (50%) interest in the bidding entity; any company more than fifty percent (50%) owned by a company having more than fifty percent (50%) interest in the bidding entity; or any entity in which the bidding entity has more than fifty percent (50%) interest. The bidder shall be responsible for obtaining the verifications for all affiliated companies.

The tax clearances must be valid on any date between the advertisement date and any date thereafter up to the date the lease is executed.

For information on obtaining <u>State</u> tax clearances, go to the State Department of Taxation website: <a href="http://www.state.hi.us/tax/current/a6.pdf">http://www.state.hi.us/tax/current/a6.pdf</a> or contact them at:

- Oahu District Tax Office
   830 Punchbowl Street, Post Office Box 259, Honolulu, Hawaii 96809-0259
   Telephone: (808)-587-4242; Toll-Free 1 (800) 222-3229
- Hawaii District Tax Office
   75 Aupuni Street, Post Office Box 833, Hilo, Hawaii 96721-0833
   Telephone: (88) 974-6321
- Maui District Tax Office
   54 South High Street, Post Office Box 1169, Wailuku, Hawaii 96793-1169
   Telephone: (808) 984-8511
- Kauai District Tax Office
   3060 Eiwa Street, #105, Lihue, Hawaii 96766-1889
   Telephone: (808) 274-3403

For information on obtaining **County** tax clearances, contact:

- City & County of Honolulu
   City Hall, Treasury Office, Room 115
   530 South King Street, Honolulu, Hawaii 96813
   Telephone: (808) 523-4856 (forms can be mailed or emailed to you)
- County of Hawaii
   Real Property Tax Office/Collections Division
   Aupuni Center, 101 Pauahi Street, Suite 4, Hilo, Hawaii 96720
   Telephone: (808) 961-8282; Facsimile (808) 961-8415
- County of Maui Real Property Tax Division
   70 E Kaahumanu Avenue, Suite A-16, Kahului, Hawaii 96732 Telephone (808) 270-7697
- County of Kauai
   Real Property Tax Collection
   4444 Rice Street, Suite 463, Lihue, Hawaii 96766
   Telephone: (808) 241-6555

#### 2021 REQUEST FOR APPLICATION

DAVID Y. IGE Governor JOSH GREEN Lt. Governor



JAMES J. NAKATANI Executive Director

### STATE OF HAWAII AGRIBUSINESS DEVELOPMENT CORPORATION

235 S. Beretania Street, Room 205 Honolulu, HI 96813 Phone: (808) 586-0186 Fax: (808) 586-0189

March 4, 2021

To: Interested applicants

**RE**: Request for Applications

The State of Hawaii Agribusiness Development Corporation (ADC) is accepting applications from interested farmers and cattle ranchers seeking land for agricultural production and pastural use. All interested applicants can go the ADC website at <a href="http://hdoa.hawaii.gov/adc/land-application/">http://hdoa.hawaii.gov/adc/land-application/</a> to obtain an application form, or they can contact the ADC office at (808) 586-0186. Office hours are 8:00am to 5:00pm, Monday through Friday, except holidays.

The ADC has available vacant lands for agricultural production on Oahu identified as Tax Map Keys: 6-4-003-016, 6-4-004-006 & 008, 7-1-001-005, 7-1-001-012, 7-1-002-034 and 006, 7-1-002-041, 046, & 047, and 9-5-003-007 (see attached general location map). Multi-year Licenses to farm these lands, or occupy for pastural use, will be issued based on merit. All applications will be rated and only the highest rated applicants will be selected. Cattle ranchers may apply for the available parcels, however, preference will be given to crop farmers. Accordingly, we are seeking farmers and ranchers with the following requirements:

- Minimum 5 years farming experience; or
- Owner-operator of an established farm conducting a substantial farming or cattle ranching operation.

It is not required, but highly preferred that applicants be trained and certified in food safety and Good Agricultural Practices.

All applications will be rated 0-100 points based on the following questions:

- 1. Does the applicant have farming experience? (Max score: 15)
- 2. Do the crops selected appeal to consumers and will they generate profit? (Max score: 20)
- 3. Has the applicant demonstrated adequate financial ability? (Max score: 40)
- 4. Has the applicant demonstrated adequate goals and strategies in their business plan to achieve them? (Max score: 15)
- 5. Does the applicant's operation meet basic regulatory requirements and industry standards regarding safety and sanitation? (Max score: 10)

The following are the available parcels:

#### 1. Paalaa Uka, Kamehameha Hwy./Paalaa Uka Pupukea Rd., TMK: 6-4-003-016.

- A. <u>Size:</u> 511 Gross Acres, approximately 385 is usable for diversified farming. Minimum size lot for diversified agriculture operation is 100 acres.
- B. <u>Location:</u> Paalaa Uka, Oahu, gates to the property located on Kamehameha Hwy and Paalaa Uka Rd.
- C. Water source: A pump station owned by Dole is located across Kamehameha Hwy. approx. 500 yards from the property. A possible second water source is an irrigation ditch running on the northern end of the property: Licensee will need to procure an agreement from Dole to use water from the pump station or R2 ditch water. The Licensee is also responsible for the development of the irrigation water infrastructure, including transporting water and constructing its own water storage onsite.
- D. <u>Condition of property:</u> The property has several abandoned vehicles on site, as well as debris and rubbish. The land is overgrown with grass and tall trees. The land will require clearing before any agricultural activities can begin and will be issued "as is." The Licensee is responsible for developing the land in accordance with applicable laws and license provisions. Access from Kamehameha Hwy on the West boundary for several hundred yards makes security a concern for the farmer. If Licensee chooses, Licensee may erect fencing as allowed in the License.

The following are the general license provisions for diversified agriculture:

- Starting at \$100-\$200/acre/year
- Up to 35-year term
- Licensee is responsible for the development of the water infrastructure
- Must submit an approved conservation plan
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

The following are the general license provisions for cattle ranching:

- Starting at \$11-\$15/acre/year
- 5 years with an option to renew
- Licensee is required to install cattle fencing at its own cost
- Licensee is responsible for the development of the water infrastructure
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

#### 2. Whitmore Lands (North), Kamehameha Hwy., TMK(s) 6-4-004-006 & 008

A. Size: 234 Gross Acres, approximately 162 acres is usable for diversified farming

- B. <u>Location:</u> Whitmore Village, Oahu, Kamehameha Hwy access to the property is currently blocked by concrete jersey barriers. Access road via Saipan Rd is in poor condition due to muddy and uneven road.
- C. <u>Water Source:</u> Dole's Tanada Reservoir (surface water) located 200 feet more or less from the property line. Licensee will need to procure an agreement from Dole to use water from Tanada Reservoir. The Licensee is also responsible for the development of the irrigation water infrastructure, which includes a pump, filter station, waterlines, and a reservoir/water storage, and other equipment needed to transport water from Dole's reservoir to the site.
- D. <u>Condition of property:</u> Property is fairly clear of debris and rubbish, however, it is overgrown with grass and trees. The land will require clearing before any agricultural activities can begin and will be issued "as is." The Licensee is responsible for developing the land in accordance with applicable laws and license provisions.

The following are the general license provisions for diversified agriculture:

- Starting at \$100-\$200/acre/year
- Up to 35-year term
- Must submit an approved conservation plan
- Licensee is responsible for the development of the water infrastructure
- Licensee is responsible for obtain approvals or permits for ingress/egress
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

The following are the general license provisions for cattle ranching:

- Starting at \$11-\$15/acre/year
- 5 years with an option to renew
- Licensee is required to install cattle fencing at its own cost
- Licensee is responsible for the development of the water infrastructure
- Licensee is responsible for obtain approvals or permits for ingress/egress
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

# 3. Whitmore Agricultural Lands, Whitmore Ave./Saipan Rd., TMK(s): 7-1-001-012, 7-1-002-041, 046, & 047, and 7-1-002-034 & 006. (These lands have been designated for green houses and orchards)

A. Size: TMK: 7-1-001-012 (32 gross acres);

TMK:7-1-002-041, 046 and 047 (205 gross acres); and

TMK: 7-1-002-034, and 006 (179 gross acres)

416 Gross Acres, 280 Acres, more or less, of relatively flat terrain

- B. <u>Location:</u> Whitmore Village, Oahu, three (3) contiguous parcels with access via Whitmore Avenue and Saipan Road. Although contiguous these three (3) parcels could be considered as individual lots.
- C. <u>Water source:</u> TMK: 7-1-002-034 currently has a ¾" water meter. The other two properties do not have access to a water source. The Licensee is responsible for the development of the lot's irrigation water infrastructure, including transporting water and constructing its own water storage onsite.
- D. Condition of property: Hawaiian Electric power source located on Whitmore Ave. All three of the properties will require clearing and removal of junk and abandoned vehicles before agricultural activities can begin. Lot 034 is relatively flat, but it will require removal of a lot of tree trunks that were left behind after cutting down hundreds of invasive Albizia trees. The property is adjacent to Whitmore Village along the West boundary so it could be susceptible to vandalism and theft. The lots will also require clearing of grass and trees before any agricultural activities can begin and will be issued as is. The Licensee is responsible for developing their individual lots in accordance with applicable laws and license provisions.

TMK: 7-1-001-012 32 gross acres
TMK: 7-1-002-041, 046, and 047 205 gross acres
TMK: 7-1-002-034, and 006 179 gross acres

Total: 416 gross acres, more or less

The following are the general license provisions for diversified agriculture:

- Starting at \$100-200/acre/year
- Up to 35-year term
- Must submit an approved conservation plan
- Licensee is responsible for the development of the water infrastructure
- No subletting, except as approved by ADC
- No permanents structure or residential dwellings shall be allowed, except as approved by ADC
- Rent credit for improvements to the land may apply, if approved by ADC

The following are the general license provisions for cattle ranching:

- Starting at \$11-\$15/acre/year
- 5 years with an option to renew
- Licensee is required to install cattle fencing at its own cost
- Licensee is responsible for the development of the water infrastructure
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

#### 4. Mililani Mauka, Keni St., TMK: 9-5-003-007.

- A. Size: 91 Gross Acres, farmable acres TBD.
- B. <u>Location:</u> Mililani Mauka, Oahu, access is through a Board of Water Supply (BWS) gate on Keni St.
- C. <u>Water source:</u> The property is adjacent to BWS Storage Tanks identified as Mililani 1150 Reservoirs 1 & 2. Licensee will need to procure an agreement from BWS to install a water meter. The Licensee is also responsible for the development of the irrigation water infrastructure, including water storage.
- D. <u>Condition of property:</u> The lot has not been farmed in decades and is overgrown with tall grass and trees. Access through two secure gates has deterred illegal dumpers and will stop most thieves. However, large trucks and equipment would have a difficult time accessing the property due to steep and narrow access road to the property. The lot will require clearing before any agricultural activities can begin and will be issued as is. The Licensee is responsible for developing the land in accordance with applicable laws and license provisions.

The following are the general license provisions for diversified agriculture:

- Starting at \$100-\$200/acre/year
- Up to 35-year term
- Must submit an approved conservation plan
- Licensee is required to pay BWS water meter installation cost
- Licensee is responsible for the development of the water infrastructure
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

The following are the general license provisions for cattle ranching:

- Starting at \$11-\$15/acre/year
- 5 years with an option to renew
- Licensee is required to install cattle fencing at its own cost
- Licensee is required to pay BWS water meter installation cost
- Licensee is responsible for the development of the water infrastructure
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

## 5. Galbraith Agricultural Lands (North), Kamehameha Hwy., TMK: 7-1-001-005 (These lands have been designated for truck crops, no cattle ranching)

- A. <u>Size:</u> 230 Gross acres, farmable acres TBD. Minimum size lot for diversified agriculture operation is 100 acres.
- B. <u>Location:</u> Whitmore Village, Oahu, Access through gate located on Kamehameha Hwy.
- C. <u>Water source:</u> There is a reservoir on the property connected to ADC's Bott Well Pump Station. The water line from Kamehameha Hwy to the reservoir has a saddle

- connection that the farmer may use for their operation. The licensee will need to procure an agreement from ADC to use water from the Bott Well Pump Station and install a water meter. The Licensee is responsible for the development of the lot's irrigation water infrastructure, including transporting water from a water meter designated by ADC and constructing its own water storage onsite.
- D. <u>Condition of property:</u> There are numerous abandoned vehicles and trash on a portion of the property that need to be removed. 90 acres, more or less do not have any abandoned vehicles or trash and has recently been cleared. The lot will require clearing of grass and small trees before any agricultural activities can begin and will be issued as is. The Licensee is responsible for developing the land in accordance with applicable laws and license provisions.

The following are the general license provisions for the Galbraith Agricultural Lands:

- Starting at \$100-\$200/acre/year
- Up to 35-year term
- Must submit an approved conservation plan
- Licensee is responsible for the development of the water infrastructure
- No subletting, except as approved by ADC
- No permanent structure or residential dwellings shall be allowed
- Rent credit for improvements to the land may apply, if approved by ADC

A site visit of the available parcels will be held on Tuesday, March 16, 2021 from 9:00am.-2:00pm. This will be the only site visit. However, due to Coronavirus (COVID-19) pandemic, we may schedule multiple site visits to comply with the state's rules and regulations. Interested applicants wishing to attend the site visit should RSVP at least 24 hours prior to the site visit. All interested applicants who wish to attend the site visit shall meet at 1116 Whitmore Ave., Building E, Wahiawa, HI 96786. For more information about the site visit, please contact the ADC.

April 9, 2021. The applicants are required to answer all applicable questions and complete all attachments as prescribed in the application. Any incomplete application will automatically be disqualified. All completed applications shall be mailed or delivered to 235 S. Beretania St., Room 205, Honolulu, HI 96813. For more information about the parcels, interested applicants can contact the ADC Office at (808) 586-0087.

/s/ James J. Nakatani Executive Director

ADC does not discriminate on the basis of race, color, national origin, disability, age, or sex in administration of its programs or activities, and, ADC does not retaliate against any individual because they have exercised their rights to participate in or oppose actions protected by 40 CFR Parts 5 and 7 or for the purpose of interfering with such rights. (As prohibited under Title VI of the Civil Rights Act of 1964, as amended; Rehabilitation Act of 1973 §504; Age Discrimination Act of 1975; Title IX of the Education Amendments of 1972; and Federal Water Pollution Control Act

Amendments of 1972 §13 (hereinafter referred to collectively as the federal non-discrimination statutes.)