



PROFESSIONAL EXPERIENCE

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| 2022-PRESENT | KOBAYASHI GROUP, LLC Honolulu, HI | CHIEF OPERATING OFFICER |
| Involved in all aspects of Kobayashi Group's development process including acquisition and analysis, entitlements, project management, marketing, construction, and disposition. | | |
| Notable Projects: TBD Kakaako Tower, TBD Ala Moana Condo-Hotel Tower, TBD Moiliili Hotel Mid-Rise, Kaimana Beach Hotel, Iwilei Center, New Aloha Stadium Entertainment District RFQ/RFP, and the Royal Lahaina Resort | | |
| 2013-2022 | KOBAYASHI GROUP, LLC Honolulu, HI | VICE PRESIDENT, DEVELOPMENT |
| Duties included hiring and selection of designers, consultants, legal team, and contractors, fee negotiations, coordination of property entitlements and other government approvals, management of the design and marketing process, and preparation and updates to budgets, costs and schedules. | | |
| Notable Projects: Hilton Garden Inn Waikīkī, One Ala Moana (non-lead), Park Lane Ala Moana (non-lead), HHFDC Alder Street (non-lead), Pearl Ridge Master Plan, and VIDA at 888 Ala Moana | | |
| 2008-2013 | THE LONGHOUSE GROUP, Honolulu, HI | DEVELOPMENT MANAGER |
| Managed the development of Luxury Single-Family residences on Oahu, Maui and the Big Island for both clients and market resale. Reviewed budgets, cost accounting, cash flow analysis, capital budgets, project performance analysis, job costing, and profitability. Negotiated contract documents, supervised project teams, client, consultant, and contractor coordination, and detailed cost and control estimates on Design-Build projects. Hired staff, including resume review, interview, background checks, and drug testing. | | |
| Notable Projects: 3927 Kahala Ave. (Kahala, Oahu), 100 Pulelehua (Kapalua, Maui), 72-176 Ke Alaula (Hualalai, Big Island), 105 Pulelehua (Kapalua, Maui), 20 Hui Rd. E (Napili, Maui), 219/229 Kaikuono Pl. (Kahala, Oahu), 1005 Kaimoku Pl. (Kahala, Oahu), and 3615 Diamond Head Rd. (Kahala, Oahu). | | |
| 2005-2008 | AVALON DEVELOPMENT COMPANY, Honolulu, HI | PROJECT MANAGER |
| Duties included land use approval and permitting, statistical modeling, and due diligence. Provided consulting analysis for clients on multiple property types and locations, identified risks and potential of sites and provided analysis utilizing varying valuation approaches. Development and asset management of over \$100 Million in projects. | | |
| 2004-2005 | EAST-WEST CENTER, Honolulu, HI | ECONOMICS ANALYST |
| 2004 | HAWAII STATE LEGISLATURE, Honolulu, HI | LEGISLATIVE ANALYST |

EDUCATION

UNIVERSITY OF HAWAI'I AT MĀNOA, *Master of Arts in Economics*
ST. OLAF COLLEGE, *Bachelor of Arts in Music, Bachelor of Arts in Economics*
PUNAHOU SCHOOL

Affiliations

- **LEED Green Associate:** U.S. Green Building Council
- **Notary Public:** State of Hawai'i
- **Real Estate Broker:** Sole Proprietor, State of Hawai'i, License #RB-21360
- **Organizations:** NAIOP Hawai'i, Urban Land Institute, Board of Diamond Head Theatre, Board of Honolulu Zoo Society