

## **Chad Takesue**

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### **PROFESSIONAL SUMMARY**

Empower individuals to grow their skill set and develop their leadership skills in their firm, industry, or their community. Lead team members with varying personalities to work collaboratively towards a common goal or purpose. Develop strategies that utilize the strengths of team members to obtain objectives.

### **PROFESSIONAL EXPERIENCE**

#### **Chief Operating Officer, RESCO, Honolulu, Hawaii, December 2021-present**

Provide leadership and strategic vision to the organization, bringing operational, managerial and administrative procedures, reporting structures and operation controls to the company. Effectively communicate and foster growth among the executive team and all employees to help drive results and increase the overall efficiency of the company.

#### **Realtor, Partner, Locations LLC, Honolulu, Hawaii, June 2005 – present**

Residential real estate sales agent for largest, locally owned firm in Hawaii. Responsible for building and maintaining business relationships with clients interested in buying or selling residential real estate. Create strategic plan for Buyer to achieve both short term and long-term real estate goals. Devise marketing strategy for Sellers of real property and implement marketing plan to achieve highest and best price along with best terms for the Seller. Negotiate, facilitate, and manage real estate transactions. Maintain database of professionals to best assist clients' needs related to real estate and surround them with the right professionals of varying expertise. Provide mentorship to agents within the company to develop sales discipline necessary for success in the industry.

- President, Honolulu Board of Realtors, 2022
- President-Elect, Honolulu Board of Realtors, 2021
- Director At Large, MLS Board, Honolulu Board of Realtors, 2021-present
- Director At Large, Honolulu Board of Realtors, 2012-2014, 2018-present
- Director At Large, Hawaii Association of Realtors, 2014-2016
- Achieved Partner status in firm, 2012
- Senior Real Estate Specialist (SRES) designation, 9/2012-12/2016
- Completed Broker's License in January 2009

**Senior Vice-President of Property Management, Locations LLC, Honolulu, Hawaii,  
January 2021-December 2021**

Responsible for overseeing the day-to-day operational activities for all properties and ensure that all personnel under their supervision are fully supported, trained and embrace the organization's vision and mission to achieve and maintain excellence in all housing and facilities operations.

**Senior Vice President of Sales, Locations LLC, Honolulu, Hawaii, January 2017-June 2019**

Responsible for establishing sales targets, managing agent productivity, developing strategic sales plans to promote growth and retention for the company. Align process of hiring and training of new sales agents with company performance goals. Develop and implement sales division's strategic objectives for sales coaches, sales managers, and program managers that support sales agent's productivity.

**Realtor-Associate, Abe Lee Realty, Honolulu, Hawaii, 2002 – June 2005**

Residential real estate sales agent. Responsible for building and maintaining business relationships with clients interested in buying or selling residential real estate. Create strategic plan for Buyer to achieve both short term and long-term real estate goals. Devise marketing strategy for Sellers of real property and implement marketing plan to achieve highest and best price along with best terms for the Seller. Negotiate, facilitate, and manage real estate transactions. Develop database of professionals to best assist clients' needs related to real estate and surround them with the right professionals of varying expertise. • Obtained real estate sales license in 2002

**Secondary School Math Teacher, Castle High School, Kaneohe, HI, August 2000 – June 2005**

Develop and implement effective classroom management plan to ensure optimum environment for student learning. Established clear objectives for all lessons, units and projects designed for student achievement of Hawaii Content and Performance Standards. Adapted teaching methods and materials to meet students' varying needs. Employed a broad range of instructional techniques to retain student interest and maximize learning including application of math concepts to real life situations. Taught students to utilize problem solving methodology and techniques during tests.

- Castle High School Math Team Coach, placed in top 5 for State Math Competition for small school division, 2003-2004
- Advisor for Interact Club, an extracurricular club for students to participate in community service activities, 2002-2004

## **Math Instructor, College SAT Prep Course, College Connections, 2002-2004**

Develop math curriculum for SAT exam used for by universities to evaluate student readiness for entrance into college. Taught students test taking techniques and develop their stamina for standardized tests. Enhance student knowledge of math content portion of the SAT exam. Work with students to set goals for testing outcomes and develop a plan to reach those goals. Provide resources for college counseling and promote the value in attending college after high school.

## **Math Tutor, Sylvan Learning Center - Kahala, 2003**

Provide specialized assistance for high school students with their math curriculum. Administer reward system for student achievement.

## **Sales, Local Motion, 1998-2003**

Retail sales at local surf shop chain in Waikiki. Responsible for customer service, sales of surfboards and accessories, repair of surfboards, rentals of surfboards, inventory management, and sales of surf apparel.

## **EDUCATIONAL BACKGROUND**

### **University of Hawaii at Manoa, Shidler College of Business**

- **Master's of Business Administration, MBA, 12/2006**

### **University of Phoenix, Honolulu**

- **Secondary Education in Mathematics Certification, 8/2001**

### **University of Puget Sound, Tacoma, Washington**

- **Bachelor's of Science, Biology, 5/1998**

### **Iolani School, 1994**

- **High School Diploma**

## **COMMUNITY INVOLVEMENT**

- **President, Locations Foundation, 2015-2016**
- **Executive Board Member, Locations Foundation, 2013-present**
- **Advisory Board Member, Locations Foundation, 2009-2016**
- **Pacific Century Fellows, Class of 2014**
- **Class Representative, Iolani Alumni Association, 1994-present**
- **Co-Chair, Touch of Iolani Event, 2013**
- **Assistant Coach, Wai-Kahala Baseball, 2015-present**
- **Assistant Coach, Kaneohe Little League Baseball, 1994**

## **INDUSTRY AWARDS & RECOGNITIONS**

- **Locations LLC Platinum Society, 2015-2016**
- **Locations LLC Safire Society, 2020-2021**
- **Prudential Chairman's Circle, 2012 and 2014**
- **Pacific Business News Forty under 40, Class of 2013**
- **Prudential President's Circle, 2010, 2011, 2013**
- **Top 100 in Hawaii Residential Sales, 2010, 2014-2015**
- **Top 2% Closed Sales/Top 3% Closed Volume in Prudential network, 2010-2014**
- **Prudential Leading Edge Society, 2007-2009**
- **Prudential Honor Society, 2006**
- **Aloha Aina Nominee, 2006-2016, 2020-2021**
- **Outstanding Client Service Award, 2008-2016, 2020**

## **AFFILIATIONS**

- **Member of the National Association of Realtors**
- **Member of the Hawaii Association of Realtors**
- **Member of the Honolulu Board of Realtors**