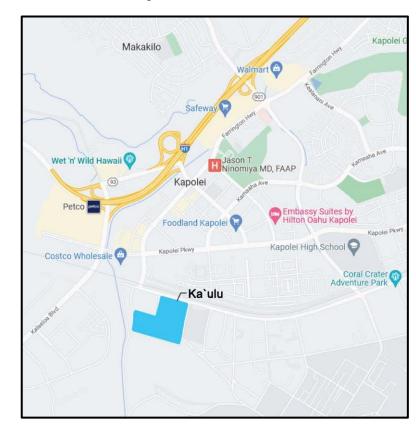


# Project Summary - Ka'ulu by Gentry

- Land Area: 29.8-acre site
- Location: 91-1101 Franklin D. Roosevelt Avenue
- 390 Homes
  - 128 Single Family
  - 262 Multi-Family
- KCDD transect zone T3



### Site Transformation

2019 – Undeveloped Site



2025 – 136 residents



### **Current Sales Status**

### • Sales Prices:

- Single Family Homes, Market \$939,000 to \$957,000
- Multi-Family Homes, Market \$703,000 to \$785,000
- Multi-Family Homes, Reserved \$610,000 to \$685,000
- Sales Status (as of 10/31/25):

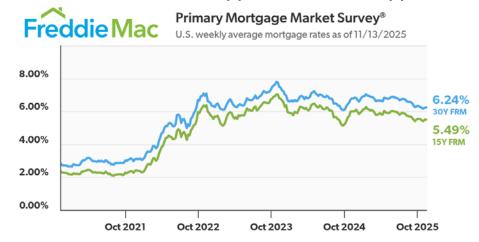
#### **Units**

		Total For			
Product	Туре	Sale	Closed	Escrow	Available
Single Family	Market	60	57	3	0
Multi-Family	Market	75	61	7	7
Multi-Family	Reserved	36	18	3	15
		171	136	13	22



# Why are we having difficulties selling reserved housing units?

- Overall sluggish real estate market.
- Interest rates higher for longer.



- Competition from unrestricted resale and new development market.
- Reserved housing restrictions and rules originally developed for Kakaako do not reflect market in Kalaeloa.

### Competition from inventory without restrictions

- New developments:
  - D.R. Horton Hoʻopili Alana and Kapili
- Resale market:
  - Previously developed communities such as Ho'opili and Mehana (D.R. Horton), Ewa by Gentry, Ocean Point (Haseko).
- Available inventory for AMIs between 80% to 140% in the Ewa plain with no restrictions hindering sales of Ka'ulu reserved housing units despite below-market pricing, generous incentives, and intensive marketing efforts.

### Comparison of Kakaako Market to Ewa (Kalaeloa) Market\*

Kakaako

**Ewa Plain** 

	# of Units - Count	# of Units - %	# of Units - Count	# of Units -	
4 000/		-			
< 80%	1	0%	7	2%	
80% to 140%	68	20%	322	77%	
> 140%	279	80%	91	22%	
	348	100%	420	100%	
	Price \$	AMI %	Price \$	AMI %	
Median	\$900,000	196%	\$667,450	128%	
Average	\$1,328,110		\$697,788		
	Living Area		Living Area		
Median	926		1,074	•	
Average	1,026		1,107		

<sup>\* -</sup> YTD 2025 MLS Condominiums

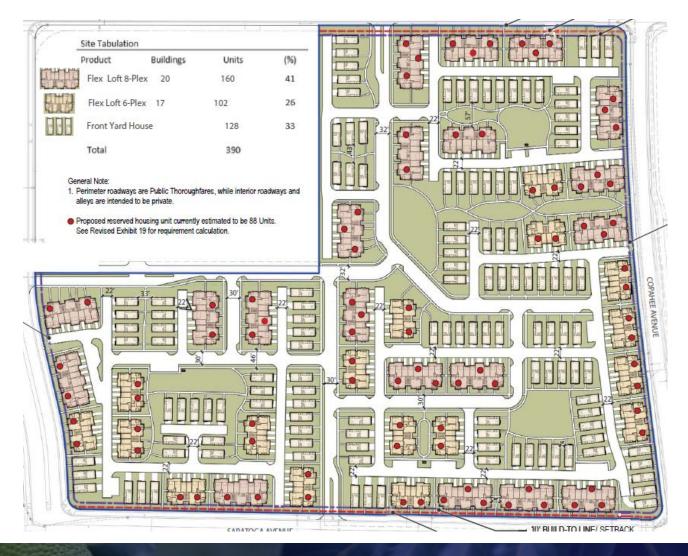
### Comparison of Kakaako Market to Ewa (Kalaeloa) Market

- Ewa market has a significantly larger percentage of units priced in the <140% of AMI range.
- Ewa market has significantly lower average and median price than Kakaako.
- Home sizes are also slightly larger in Ewa compared to Kakaako.
- Since a typical unit in Ewa sells for less than 140% AMI, buyers will seek out units without restrictions.

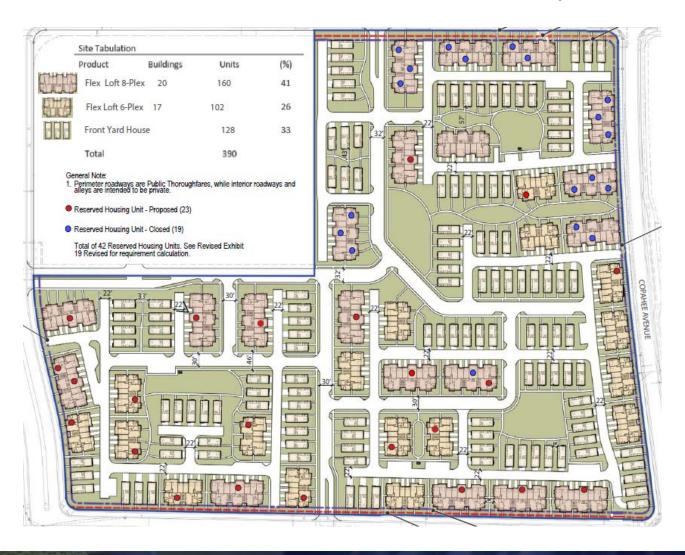
# Amendment to Development Plan Application

- Proposing to partially fulfill reserved housing requirement of up to 106,158 sf by applying 57,243 sf of pre-existing reserved housing residential floor area credits generated by the Wakea Garden Apartments project in Kalaeloa.
- Remaining reserved housing requirement will be fulfilled by the sale of approximately 49,525 sf of residential floor area at Ka'ulu by Gentry, representing approximately 42 homes.
- See Appendix A of this presentation for an update of the compliance matrix.

# Original Ka'ulu Site Plan



## Proposed Revised Ka'ulu Site Plan (one scenario)



# Wakea Garden Apartments

- Less than a mile from Ka'ulu, located at 91-1245 Franklin D.
   Roosevelt Avenue.
- Formerly a Navy officers housing building converted to a 100unit rental project consisting of all 1-bed apartments within the same building footprint.
- Per KCDD Rules, which regulate reserved housing floor area (and not units), produced 67,345 sf of reserved housing credits, 57,243 in excess of the required 10,102 for the Wakea Garden Apartments project.
- As of 10/31/25, 99% occupied and 100% leased. Has been more than 95% occupied over the past 5 years.
- Utilizing existing reserved housing credits for Ka'ulu ensure that Kalaeloa will continue to retain the benefit of reserved housing floor area within the community while enabling more efficient use of resources to enable the continued provision of housing for local families.



# Marketing & Incentive Efforts

 iHeartMedia (KSSK) "Reserved Just for You" Media Campaign – Michael W. Perry



- Special 4% promotional seller credit (up from 3%) to eligible buyers
  - Equivalent to \$27,400
- Window coverings installed in certain reserved housing units
  - Minimize cash required for buyers to get into their homes
- TV commercial spot on KHON
- Various targeted print / digital ads and broker outreach

### Star-Advertiser and Other Publications





#### RESERVED HOMES INCLUDE1:

- Oversized Single-Car garage plus open space
- Large Kitchen Islands with self-closing cabinet drawers
- Stainless Steel GE Appliance Package including Washer/Dryer
- Large Lanais big enough for dining and relaxing outside
- 9-foot ceilings with plenty of large windows for extra light



#### **Energy Savings Features**

- · Highly Efficient Central A/C
- · Open cell foam insulation
- Dual Pane Low-E windows
- · Programmable Digital Thermostat
- . EV Ready and Solar Hot Water



2- & 3- Bedroom Townhomes with attached 1 car garage

#### From \$610,000

(808) 447-8430

<sup>1</sup>Buyer must not exceed 140 percent of AMI to meet HCDA approval.

2% Commission to Brokers. Brokers must accompany client on first visit to qualify for broker's coop Gentry Kalaeloa, LLC.

SALES OFFICE HOURS: TUES - SUN 10 AM - 5 PM MON - 12 NOON - 5 PM WWW.gentryhawaii.com 
People building quality homes and communities for a better Hawaii.
Since 1968.



# Marketing and Incentive Efforts – HHFDC DEP Program

Hawaii Housing Finance and Development Corporation (HHFDC) –
 DURF Equity Pilot (DEP) Program

Objective – "create more homeownership opportunities for qualified purchasers, especially those who work in professions with critical shortages"

- Provides a 0%, 30-year second mortgage
- Gentry was approved by HHFDC for \$247,000 to be used on 4 units (2 bed / 2 bath[Plan 4]) units
- See Appendix B of Presentation for HHFDC Minutes September 9, 2025, evidencing approval from HHFDC



### Mahalo!



Questions?

#### Compliance with KCDD Rules (Chapters 15-215 and 216, HAR) – below are revisions to the project.

	HCDA Requirement (Original)	Approved by HCDA	HCDA Requirement (Per Administrative Amendment #1)	Approved by HCDA (Per Administrative Amendment #1)	HCDA Requirement (KAL-25-010)	Requested Amendment (KAL- 25-010)	Change per Amendment (KAL-25-010)
Cumulative Square Footage of Reserved Housing Units Floor Area	103,917 sf	104,802 sf (855 sf excess credit) / 87 units	106,158 sf	107,074 sf (916 sf excess credit) / 88 units	106,158 sf (no change)	106,768 sf (610 sf excess credit) / 49,525 sf (42 units) + 57,243 sf assigned from Wakea Garden Apartments	Satisfy reserved housing requirement by applying up to 57,243 sf of reserved housing from Wakea Garden Apartments. The remaining 49,525 sf (42 units) or more would be sold as reserved housing units.  See Revised Exhibit 19 for floor area table.
Public Facilities Square Footage	16,591 sf	18,958 sf (2,367 sf excess credit)	16,949 sf	18,958 sf (2,009 sf excess credit)	16,961 sf	18,958 sf (1,997 sf excess credit)	Per HAR § 15-215-64(d)(2), PFD requirement is four percent of the total residential floor area (530,789 sf) exclusive of floor area devoted to reserved housing units (106,768 sf through 42 units and Wakea Gardens credits).

Compliance with Hawai'i Administrative Rules Section 15-215-78(e) and Hawai'i Revised Statutes Section 206E-5.6(j)

The Ka'ulu residential community continues to be in compliance with the applicable provisions of HAR §15-215-78(e) and the Kalaeloa Master Plan and the statutory criteria in HRS §206E-5.6(j).

- Consistency with the Kalaeloa Master Plan: That the Project complies with and advances the goals, policies, and objectives of the Kalaeloa Master Plan;
- Consistency with the Kalaeloa Rules: That the Project complies with the Kalaeloa Rules; and
- Compatibility of the Kalaeloa CDD: That the Project proposal will not have a substantial adverse effect on the surrounding land uses and will be compatible with the existing and planned land use character of the surrounding area.

Original development plan application (KAL-21-005) Section 3.1.1 Hawai'i Administrative Rules Section 15-215-78(e) (Table 8) and 3.2 Hawai'i Revised Statutes Section 206E-5.6(j) are unchanged.

**APPENDIX A** 

### HAWAII HOUSING FINANCE AND DEVELOPMENT CORFORATION BOARD OF DIRECTORS SPECIAL MEETING

#### September 9, 2025

#### MINUTES

The Board of Directors (Board) of the Hawaii Housing Finance and Development Corporation (FHFDC) held a special meeting on Tuesday. September 9, 2025. The meeting was called to order at 9:00 a.m. by Chair Cary Mackler, in the HHFDC Board Room, located at 677 Queen Street, Suite 360, Honolulu, Hawaii. The meeting was also livestreamed via Zoom and YouTube:

(https://www.youtube.com/channel/UCJP6i8hhsS9EK769RJJfT5w)

On roll call, those present and excused were as follows:

Present: Director Gary Mackler, Chair

Director Carol Reimann, Vice Chair Director Jason Bradshaw, Secretary

Director Seam Sasaki (Remote: arrived at 9:13 a.m.)

Director Grant Chun (Remote)

Direction Scott Glemm

Executive Director Dean Mnakami

Staff: Deputy Attorney General Klemen Urbanc

Michael Yee, Chief Planmer

David Oi. Housing Finance Manager Randy Chu. Development Brach Chief Holly Osumi, Chief Financial Officer Albert Palmer. Development Section Chief

Lorna Kometanii, Sales & Counselling Section Chief

Ryam Moziita, Housing Finance Specialist
Michael Doyle, Housing Finance Specialist
Haley Jiao, Housing Finance Specialist
Christima Longman, Housing Finance Specialist
Michele Leong, Housing Development Specialist
Hunter Miller, Housing Development Specialist
Lee Miller, Property Management Specialist

Keri Higa, Housing Planner

Gordon Pang, Housing Information Officer

Marc Orbito: Information Technology Systems Manager Helmer Betiong, Information Technology Specialist

Esa Publica Administrative Assistant

Guests: Chico Figueiredo, Office of the Governor

Tami Whitney. Office of the Governor

Craig Nakamoto, Hawaii Community Development Authority. Lindsey Doi-Leaverton, Hawaii Community Development Authority

Alama Kobayashi Pakkalla, Kobayashi Group LLC

Elton Wong, Kobayashi Gooup LLC

Andy Friend, Kanai Housing Development Corporation

Andrew Kawiikaman Genury Sumny Rosario. Genury Debbie Luming. Genury Quemiin Machuda. Genury Carlo Mineles. Homas uka Aaron Hudteren. Homas uka

Bill Rice: Synergy Community Development Corporation

HHFDC Special Meesing - September 4: 2025

APPENDIX B

L CALL TO ONDER// ROLL CALL Nam Shin, Nan, Inc.
Wyeth Matsubara, Nan, Inc.
Patti Tancayo, Kalanianaole Development
Christian O'Connor, Kalanianaole Development
Sun-Ik Ham, Kalanianaole Development
Kalani Fronda, Department of Hawaiian Home Lands
Nicole Lehua Kinilau-Cano, Department of Hawaiian Home Lands
Makani Maeva, Ahe Group
Michael Costa, Highridge Costa
Moe Mohanna, Highridge Costa
Connie Yu-Pampalone, Catholic Charities Hawaii
Jennifer Darrah-Okike, UH Manoa
Philip Garboden, University of Chicago
Kathleen Orlandi, Hawkins Delafield
Brandon Hong, Core Tech International

Chair Mackler confirmed that there was no one present at the remote location of Directors Chun.

Housing Information Officer Gordon Pang was called upon to provide HHFDC's instructions for providing oral testimony and submission of written testimony to the Board as stated on the first page of the Meeting Agenda.

Chair Mackler deferred approval of the regular meeting minutes of August 14, 2025 to later in the meeting to allow additional time for the Board to review.

Director Bradshaw moved, seconded by Designee Glenn, to approve staff's recommendation.

There being no testimony provided by the public, Sales & Counseling Section Chief Lorna Kometani presented the For Action, requesting approval of a Dwelling Unit Revolving Fund (DURF) interim loan of up to \$3,000,000 for the Hawaii Community Development Authority's (HCDA's) Supplemental Financing and Buyback Plan for units in the Ulana Ward Village Reserved Housing project for an aggregate term of two years. She stated that an estimated \$15 million will be available for the HCDA's Buyback Plan (including approximately \$12 million in the subaccount) and that the DURF interim loan will only be used by HCDA after the subaccount has been exhausted.

HCDA Executive Director Craig Nakamoto and Asset Manager Linsey Doi-Leaventon were introduced to the Board and further explained HCDA's Buyback Plan that consider four options in consideration of the current market conditions.

There being no further discussion, the motion was unanimously carried.

# II.A. APPROVAL OF MINUTES Regular Meeting

8/14/25

III A DISCUSSION AND/OR DECISION MAKING Approve a Set Aside of Dwelling Unit Revolving Funds for Supplemental Financing to the Hawaii Community Development Authority to be Utilized in Accordance with the Supplemental Finance and Buyback Plan Approved on July 2, 2025 by the Hawaii Community Development Authority for Units Witthim the Ulama Ward Village Project Located at 828 Amalhi Street. Homolulu, Hawaii 96813, TMK No.: (1) 2-1-053: 001

Director Bradshaw moved, seconded by Vice Chair Reimann, to approve staff's recommendation.

There being no testimony provided by the public, Kometani presented the For Action, requesting an additional 5 DURF Equity Pilot (DEP) Program units and an allocation of DEP funds of \$516,500 to assist qualified purchasers to enter into homeownership. To date, Kometani stated that an estimated total of \$3.6 million in DEP funds had been allocated for 35 contracted designated DEP units.

Director Sasaki arrived remotely at 9:13 a.m.

Ms. Alana Kobayashi Pakkala delivered a PowerPoint presentation, updating the Board on its construction timelines, DEP funding history, demand and buyers, performance, buyer household size distribution, buyer area median income (AMI) levels, and marketing strategy. She also expressed her gratitude and support for the DEP program in becoming permanent.

Chair Mackler acknowledged Director Sasaki's attendance and confirmed that there was no one present at his remote location.

There being no further discussion, the motion was unanimously carried.

Due to a conflict of interest, Chair Mackler declared his recusal on this matter. Vice Chair Reimann assumed the role of presiding officer for agenda item III.C.

Director Glenn moved, seconded by Director Bradshaw, to approve staff's recommendation.

There being no testimony provided by the public, Kometani presented the For Action, proposing a commitment of a \$200,400 DEP fund allocation for a 6-month period from the date of the initial offering of 4 DEP designated project units within the Lima Ola Workforce Housing Development (Project), which is part of a master-planned community that will consist of 555 new affordable housing units of single- and multifamily homes. Unused funds at the end of the 6-month commitment period may be evaluated for redistribution.

Kometani stated that the Kauai Housing Development Corporation (KHDC) had initially requested funding for 8 of its 14 two-bedroom two-bath units. However, based on funding availability, the request before the board is to approve an allocation amount for a total of 4 units. If approved, the total DEP fund balance would be approximately \$5 million.

Kometani introduced KHDC's executive Andy Friend who was made available for questions.

Director Bradshaw asked whether these units would have the same "eligible buyers" restrictions as the previous project. Kometani responded in the affirmative.

Friend expressed his gratitude for the DEP program, providing an update on the Project's timeline, which is anticipated to be placed on the market sometime next year.

There being no further discussion, the motion was carried with 5 in favor and 1 recusal.

Vice Chair Reimann returned the role of presiding officer to Chair Mackler at this time.

Director Bradshaw moved, seconded by Vice Chair Reimann, to approve staff's recommendation.

HHFDC Special Meeting - September 9, 2025

III.B. DISCUSSION AND/OR DECISION MAKING Approve an Additional Amendment of the **Dwelling Unit** Revolving Fund Equity Pilot (DEP) Program Allocation and Quantity of Designated DEP Units for the Kuilei Place Housing Project Located at 2599 Kapiolani Boulevard, Honolulu, TMK Nos.: (1) 2-7-022: 011, 015, and 031

to 049

III.C DISCUSSION AND/OR DECISION MAKING Approve: (1) the Hawaii Housing Finance and Development Corporation's Purchase of Equity in Designated Units within the Lima Ola Workforce Housing Development (the Project) Located in Eleele, Kauai; and (2) a Set Aside of Dwelling Unit Revolving Fund Equity Pilot Program Funds for the Project

IILD. DISCUSSION AND/OR DECISION There being no testimony provided by the public, Kometani presented the For Action, proposing a commitment of a \$247,000 DEP fund allocation for a 6-month period from the date of the initial offering of 4 DEP designated project units within the Kaulu by Gentry Housing Development (Project), which is part of the HCDA's Kalaeloa masterplanned community that will consist of 390 new affordable housing units of single-and multi-family homes, subject to the HCDA Reserved Housing Program. Unused funds at the end of the 6-month commitment period may be evaluated for redistribution.

With this award, Kometani stated that the remaining DEP balance for future projects will be approximately \$4.7 million.

Gentry Homes Representatives Andrew Kawikama and Sunny Rosario were made available for questions.

Kawikama expressed his appreciation for the Board's consideration and spoke on the local market dynamics of the urban core of Honolulu with studios or 1-bedroom units as the preferred entry-level option versus suburban areas like the Ewa Plains that find 2-bedroom/2-bath homes more practical as starter homes that allow for growth. Given the current market environment, Rosario added that the DEP program will help make a difference for those who are on the financial cusp.

There being no further discussion, the motion was unanimously carried.

MAKING

Approve: (1) the Hawaii Housing Finance and Development Conporation's Purchase of Equity in Designated Units within the Ka'ulu by Gentry Housing Development (the Project) Located in the Hawaii Community Development Authority's Kalaeloa Community Development District TMK Nos. (1) 9-1-013: 197, 198, and 199 in Kapolei, Oahu; and (2) a Set Aside of Dwelling Unit Revolving Fund Equity Pilot Program Funds for the Project

Director Glenn moved, seconded by Vice Chair Reimann, to approve staff's recommendation.

There being no testimony provided by the public, Housing Finance Specialist Ryan Morita presented the For Action, requesting approval of an increase of up to \$40,500,000 in Hula Mae Multi-Family (HMMF) bonds and an increase in annual Federal Low Income Housing Tax Credits (LIHTC) over a 10-year period to \$3,963,670, and the corresponding amount in annual State LIHTC over a 5-year period from the non-volume pool (4% LIHTC) for the Honua'ula Living Community Project. The Project will consist of 104 (plus one manager's unit) units targeting families earning 80% and below the AMI. Total development cost for the project was estimated at \$81 million.

Morita stated that Honua'ula Living Community LP (Developer) worked with staff in refining and reducing its 2025 Rental Housing Revolving Fund (RHRF) request by an estimated \$930,000, essentially making the project more viable, strengthening the repayment mechanisms, shifting financial risk, and delaying developer's fee to preserve state resources and better align developer interest with project's operations. Furthermore, Morita noted that the project's building permits includes value engineering plans, balancing cost-saving measures to address the uncertain market conditions, such as tariffs. Should such savings occur, he stated that the Developer has agreed to share savings 50/50 with a lower RHRF ask.

Morita introduced Honua'ula's Carlo Mireles and Arron Hultgren, followed by Bill Rice with Symergy Community Development Corporation.

Mireles thanked HHFDC and its Board for their continued support, delivering a PowerPoint presentation summarizing the project's history, location, unit mix, renderings, and timeline of events to date. He also expressed his gratitude to Kulaiwi Archeology's Solomon Kailihiwa; State Division of Forestry & Wildlife's Jackson

HILE. DISCUSSION AND/OR DECISION

MAKING Approve: (1) Resolution No. 216, Which Amends Resolution No. 174 by Increasing tibe Intended Issuance Amount of the Hula Mae Multi-Family Tax-Exempt Revenue Bonds; and (2) Request from the Awardee to Increase the Low-Income Housing Tax Credits Reservation for the Honua'ula Living Community Project Located in Kailua-Koma, Hawaii, TMK Nos.: (3) 7-4-004: 014 amd 092

Bauer; Office of the Governor Chico Figueiredo, and State Historic Preservation Division's Susan Lebo, PhD and staff.

Chair Mackler confirmed that the project would be breaking ground in the second quarter of 2026. Mireles responded in the affirmative.

There being no further discussion, the motion was carried unanimously.

Director Glenn moved, seconded by Vice Chair Reimann, to approve staff's recommendation.

There being no testimony provided by the public, Morita presented the For Action, requesting a RHRF Project Award loan of \$10,340,987 to Honua'ula Living Community LP for the Honua'ula Living Community Project, with an interest rate of 2.25% for a loan term of 32 years.

There being no further discussion, the motion was carried unanimously.

Vice Chair Reimann moved, seconded by Director Glenn, to approve staff's recommendation.

There being no testimony provided by the public, Housing Finance Specialist Michael Doyle noted a correction on page 2 of Exhibit A, number 5, which should read: "Additional permanent financing sources include subordinate government financing totaling \$2,400,030 from the [County of Maui's Affordable Housing Fund] Department of Hawaiian Home Lands and deferred developer fee of \$538,746."

Doyle presented the For Action, requesting approval of Resolution No. 217, which provides official intent with respect to the issuance of revenue bonds of up to \$14,750,000 and a reservation of up to \$1,395,975 in annual Federal LIHTC over a 10-year period and the corresponding amount in annual State LIHTC over a 5-year period from the non-volume pool (4% LIHTC) for the Lai Opua V4 Hema RP Project. The Project will consist of 30 units for families earning up to 60% and below the AMI.

On behalf of Kalanianaole Development, Patti Tancayo introduced her development team members consisting of Nan Shin, Wyeth Matsubara, Sun-Ik Ham, and Christian O'Connor. She thanked Doyle for his help with the Project.

O'Connor noted that DHHL's Kalani Fronda was also present and delivered a PowerPoint presentation on the Project.

Chair Mackler expressed his liking of the Rent-to-Own Program and inquired on the Project's plans in working and preparing the beneficiaries for the rent-to-own process. O'Connor and Tancayo stated that their new approach is to issue project leases ahead of time to create a personalized path to homeownership for qualified individuals, providing a model that allows collaboration with the developer, management company, and beneficiaries to assess their financial capacity, while providing a long-term commitment to training, and develop financial skills and knowledge over the 15-year period.

Chair Mackler inquired about the purchase price of \$300,000/\$400,000 being based on the estimated or projected amount of debt remaining. O'Connor stated that the purchase price is based on the remaining debt times 15%, which adjusts based on actual expenses. Project cashflow issues would also impact the final purchase price.

HHFDC Special Meeting - September 9, 2025

IILF. DISCUSSION AND/OR DECISION MAKING Approve a Rental Housing Revolving Fund Award for the Honua'ula Living Community Project Located in Kailua-Kona, Hawaii TMK Nos.: (3) 7-4-004: 014 and 092

III.G. DISCUSSION AND/OR DECISION MAKING Approve: (1) Resolution No. 217, Which Provides for Official Intent with Respect to the Issurance of Hula Mae Multi-Family Tax-Exempt Revenue Bonds: amd ((2)) Reservations of Low-Income Housing Tax Credits for the Lai Opua V4 Hema RP Project Located in K:ailm:a-Kom:a Hawaii, TMK No.: (3) 7-04-004: 014 and 092

Fronda added that the project lease would also provide assurance of successorship rights for beneficiaries, providing them the ability to designate a 25% successor in the event something happens to them.

There being no further discussion, the motion was carried unanimously.

Director Bradshaw moved, seconded by Vice Chair Reimann, to approve staff's recommendation.

There being no testimony provided by the public, Doyle presented the For Action, requesting approval of a RHRF Project Award loan of \$6,476,679 to V4 Hema LP for the Lai Opua V4 Hema RP Project, with an interest rate of 0.25% for a loan term of 43 years.

There being no further discussion, the motion was carried unanimously.

Chair Mackler called for a recess at 10:18 a.m. and reconvened the meeting at 10:35 a.m.

Given the complex and contentious process of making policy decisions when faced with diversified viewpoints from numerous stakeholders, Chair Mackler asked that the Board defer this agenda item to the next board meeting or hold a special meeting before the next, to allow the Board to get a better understanding and work through each of the proposed amendments of the 2026 QAP before its final consideration.

Director Bradshaw suggested that a special meeting be held given the amount of time that may be required to go through the amendments. The Board concurred.

Administrative Assistant Esa Pablo was asked to coordinate arrangements for a special meeting. Chair Mackler requested that the public testimony posted on the HHFDC website be packaged and distributed to the Board via email.

Director Bradshaw moved, seconded by Director Glenn, to approve staff's recommendation.

There being no testimony provided by the public, Housing Development Specialist Michele Leong presented the For Action, requesting approval of modifications to the approved DURF interim loan of up to \$12,000,000 to the Okupu Partners LP (Developer) for the Kai Olino Building A Project.

Due to the uncertainty created by an insurance claim and litigation against Lloyd's, Leong summarized the requested modifications to the DURF loan, including an updated schedule and terms aimed at mitigating increased risk. If the Developer is successful in recovering the full amount of insurance benefit proceeds, sources of funds for the Project will remain as shown within the June 2025 For Action. If not successful, the Developer may apply for an RHRF loan to fill the gap in permanent financing.

Chair Mackler asked the Developer's representative, Makani Maeava, to provide the Board with an update on the project. She explained the events leading up to the lawsuit, acknowledging that the legal process could extend longer than originally anticipated. While she felt they held a strong case, a request for RHRF gap financing may be required in the event they are unsuccessful in obtaining the insurance proceeds from Lloyd's.

HHFDC Special Meeting - September 9, 2025

HILH.
DISCUSSION
AND/OR
DECISION
MAKING
Approve a Rental
Housing
Revolving Fund
Project Award for
the Lai Opua V4
Hema RP Project
Located in KailuaKoma, Hawaii,
TMK No.: (3) 704-021: 012

RECESSED 10: 18 a.m. RECONVENED 10: 35 a.m.

HILL
DISCUSSION
AND/OR
DECISION
MAKING
Approve the 2026
Qualified
Allocation Plan for
the Low-Income
Housing Tax
Credit Program

III.J. DISCUSSION AND/OR DECISION MAKING Approve Modifications to the Approved Dwelling Unit Revolving Fund Interim Loan for the Kai Olimo Building A Project Located in Eleels. Kauai, TMK No.:: (4) 2-1-010: 062 ((pxouttikoum))

There being no further discussion, the motion was carried unanimously.

Director Bradshaw moved, seconded by Vice Chair Reimann, to approve staff's recommendation.

There being no testimony provided by the public, Development Section Chief Albert Palmer presented the For Action. He stated that on May 8, 2025, the Board received an informational report concerning the Ohana Hale project, acknowledging that the agency could be removed as a party from the associated lawsuit based on the expiration of the 201H exemptions and the termination of the DURF loan association with the project. Therefore, the For Action seeks the Board's authorization to release the HHFDC's Declaration of Land Use Restrictive Covenants (DLURC) from the Ohana Hale property.

There being no further discussion, the motion was carried unanimously.

Housing Finance Specialist Haley Jiao presented the For Information regarding changes to the Kuhio Park Low-Rise Phase 1 Project's Sources and Uses relating to a \$35,345,938 increase in total development costs of \$216,968,205 primarily attributed to escalations in construction, interim and soft costs, and increased contingency.

Jiao stated that cost escalations will be mitigated by an increase in permanent LIHTC Equity, Tax Exempt Bonds from the City and County of Honolulu (City), potential City Affordable Housing Fund award, operating subsidies via Project Based Vouchers from Hawaii Public Housing Authority, and an increase in interim Deferred Developer Fee. Financial closing is anticipated in Quarter 3 of 2025 with commencement of construction to follow shortly thereafter.

Chair Mackler called upon Highridge Costa's president Moe Mohanna, who introduced its founder and CEO Michael Costa. Mohanna expressed his gratitude to HHFDC, and various parties involved, for the effort and collaboration that led to the project's progress.

There being no further discussion, the motion was carried unanimously.

Housing Planner Keri Higa presented the For Information, summarizing the process and activity outcomes of HHFDC's Consolidated Annual Performance and Evaluation Report (CAPER) for Program Year 2024 (PY2024) with Federal funds granted through the U.S. Department of Housing and Urban Development's (HUD's) HOME Investment Partnerships, National Housing Trust Fund, Emergency Solutions Grant, and Housing Opportunities for Persons With AIDS Programs.

Higa stated that the 15-day comment period for the CAPER ended on August 28, 2025 in which no comments were received. She noted that the full draft CAPER was available for review on the HHFDC website.

Chair Mackler inquired about the number of certified Community Housing Development Organizations statewide. Housing Finance Specialist Christina Longman stated that there are four certified CHDOs statewide.

Chair Mackler asked whether HUD was modifying their rules for CHDO eligibility. Higa responded that HUD provides certain waivers to provide flexibility for special circumstances.

Chair Mackler then asked whether there was a certified CHDO for each island. Longman responded in the affirmative.

HHFDC Special Meeting - September 9, 2025

III.K. DISCUSSION AND/OR DECISION MAKING Approve Release of Declaration of Land Use Restrictive Covenants for the Ohana Hale Afffordable Housing Project Located in McCully, Oahu, TMK No.: (1) 2-3-028: 004

DISCUSSION
AND/OR
DECISION
MAKING
Information
Regarding the
Kuthio Park LowRise Phase 1
Located im
Homolulu, Oahu,
TMK Nos.: (1) 13-039: 006
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IILM DISCUSSION AND/OR DECISION MAKING Information on the State of Hawaii Program Year 2024 (July 1, 2024 through June 30, 2025) Comsolidated Ammural Pertformance and Evaluation Report for the U.S. Department of Housing and Untbram Development Offfice of Community Planning and

Chair Mackler inquired about the submittal date for the CAPER. Higa stated that the CAPER will be submitted to HUD on September 30, 2025.

Chair Mackler thanked staff for their work on the CAPER and proceeded to agenda item III.N.

Development's HOME Investments Partnerships, National Housing Trust Fund, Emergency Solutions Grant, and Housing Opportunities for Persons With AIDS Programs

Higa presented the For Information providing an overview of the 2025 Analysis of Impediments to Fair Housing Choice Report (2025 AI) prepared through a Memorandum of Agreement with the University of Hawaii's Social Sciences and Research Institute (UH), highlighting impediments and proposed recommendations in the areas of Technology and Digital Access, Subsidized Housing, Property Managers and Realtors, Disability and Health, Fair Housing Complaints, and Local Preferences.

DISCUSSION AND/OR DECISION MAKING Information on the 2025 Analysis of Impediments to Fair Housing Choice Report

III.N.

UH Manoa's Jennifer Darrah-Okike and University of Chicago's Philip Garboden delivered a PowerPoint presentation providing an overview of the aforementioned impediments and recommendations and encouraged review of the report that further detailed policy and preference tools specific to local residents that could be used to prioritize affordable housing programs in support and alignment with fair housing priorities.

With the Trump administration implementing policy changes concerning race and gender identity, Director Bradshaw asked whether any changes were seen in its findings of the 2025 AI. Darrah-Okike clarified that the 2025 AI was put together before the new executive orders were established. However, she stated that they are committed to upholding state laws regardless of contested laws at the federal level. Higa added that its 5-year Consolidated Action Plan was submitted with minimal issues, of which were corrected and will continue to be monitored.

Executive Director Minakami highlighted the following:

- HHFDC will continue to manage and operate the Hale O Laie project until the
  end of August 2026 due to the Department of Human Services not having the
  statutory authority to manage the facility. In the meantime, the Department of
  Human Services will be loaning a staffer to assist with property management.
- The Laulima 201H project was approved by the City Council and the Kahului Civic Center is pending final County Council approval.
- Naulu Project (also known as Halawa View II) had its grand opening last month.

There being no further discussion, Chair Mackler asked for a motion to approve the meeting minutes.

Director Bradshaw moved, seconded by Vice Chair Reimann, to approve the regular meeting minutes of August 14, 2025.

The motion was carried unanimously.

ILA.
APPROVAL OF
MINUTES
Regular
Meeting
8/14/25

REPORT BY THE

EXECUTIVE

DIRECTOR

There being no further business on the agenda, Vice Chair Reimann moved, seconded by Director Bradshaw to adjourn the meeting at 11:23 a.m.

The motion was carried unanimously.

V. ADJOURNMENT 11:23 a.m.

JASON BRADSHAW

Secretary