DEP PROGRAM

DESCRIPTION

- Finance tool to help qualified buyers get into homeownership - a zero-percent, 30-year second mortgage loan.
- Allows HHFDC to reduce the borrower's qualifying purchase price.
- The specified amount is given to the developer on behalf of the buyer prior to the close of the sale/purchase.
- Buyers must meet certain conditions to participate in the program.
- Buyer agrees to repay the given amount under certain terms and conditions.

CRITERIA TO PARTICIPATE IN THE DEP PROGRAM

- Does not own any real property (anywhere in the world).
- Has not received any gift funds.
- Is working in a profession* facing a shortage, as determined by HHFDC, such as:
 - Healthcare.
 - Education.
 - Law Enforcement.
 - Agricultural field workers.
- Must be a Hawai'i Resident.
- Must be an owner-occupant for as long as the program is in place.

*Profession is defined: an occupation that requires specialized knowledge and often advanced education; a calling requiring specialized knowledge and often long and intensive academic preparation.

CURRENT DEP PROJECTS



KUILEI PLACE

- · 28 total designated units
- · 2-bedroom, 1-bath units
- \$103,300 contribution per unit
- Visit www.kuileiplace.com/dep to learn more



THE FLATS SKY ALA MOANA

- 26 total units
- 24-studio, 1-bath
- 2- 2-bedroom, 1-bath
- Unit contribution varies per unit type:
 20% Studio; 15% 2-bedroom
- https://www.theflatshonolulu.com/





QUICK OVERVIEW OF HHFDC'S LOWER COST (AFFORDABLE) HOUSING PROGRAM

REQUIREMENTS TO PURCHASE

- Be a "first-time homebuyer" or "qualified resident", as defined herein; and
- Meet all HHFDC eligibility and household income requirements for units subject to HHFDC's Use, Sale and Transfer (Buyback Program) and Shared Appreciation Equity (SAE) Program Restrictions.

NOTE: Eligibility and Income vary by project.

Contact the designated HHFDC project sales team for additional detailed information.

What is the Buyback Program?

The Buyback is a deed restriction requiring the unit remain affordable for 10 years by giving HHFDC the first option to repurchase the unit if owner cannot occupy during the 10 year period.

- Automatically expires 10 years from the date the buyer's deed is recorded.
- HHFDC has the first option to purchase the unit if the owner cannot occupy during the 10 years.
- A temporary occupancy waiver may be permitted under certain circumstances.
- There is <u>no</u> buyout of this program.

A first-time homebuyer is a qualified resident who has not owned any unit anywhere for a period of one year prior to the date of application.

A qualified resident is a person who:

- 1. is a U.S. citizen or resident alien;
- 2. is at least 18 years of age;
- is domiciled in Hawaii and will physically reside in the unit purchased;
- 4. has a gross income sufficient to qualify for a loan to purchase a unit (a prequalification letter); and
- 5. does not own a majority interest in real estate suitable for dwelling as an individual, with a spouse, if applicable, unless legally separated, or a household member.

Is the Buyback& SAE the same?

No: see below for similarities.

HILIGHTS OF BOTH PROGRAMS

- Effective from the date the buyer's deed is recorded at the Bureau of Conveyance, State of HI (BOC).
- Owner occupancy is required by all persons on title, while the program is in effect, including the spouse even if not on title.
- HHFDC prior written consent is required under certain situations, i.e., transfer of title, mortgage refinance.
- Refinance or additional financing is limited based on the program.
- Full disclosure of the program is in the purchase agreement.

PROCESS TO PURCHASE

STEP ONE

 Obtain a prequalification letter from a preferred project lender.

STEP TWO

 Complete and submit your signed application with applicable and required supporting documentation to the project sales team.

*The sales team will receive and review your application for completeness and submit to HHFDC for review and determination of eligibility to purchase.

STEP THREE

 If approved, contact the sales team to select a unit and sign a purchase agreement.

What is the SAE Program?

The SAE is a requirement that the owner share a fixed percentage of net appreciation with HHFDC for providing a unit at below market price.

- Does not expire; can be paid any time after initial sale from the developer.
- Must be paid in full on sale, unpermitted transfer, including creating a lien, rental of any part of the property, and non-owner occupancy - 12% interest on the SAE amount applies if not paid when due.
- The percent shares are established and fixed prior to closing the unit purchase.